



If Iceland isn't on your bucket list, it should be!

Iceland is a top bucket list destination, so why not let IntelPeer make your dreams come true? In September 2021, IntelPeer will be bringing its top performing partners on an unforgettable adventure in Iceland. Be a top performer between June 1, 2020 and May 31, 2021 and we'll send you and a guest on an all-expense paid trip of a lifetime.

We are sending our top partners from the following categories:

- 1) The top performing direct partner with the highest cumulative "committed revenue" from "new logo" sales which include a paid CPaaS subscription and exceed the minimum eligibility requirement of \$15,000 in signed monthly revenue guarantees.
- 2) The top two performing sub agent partners with the highest cumulative "committed revenue" from "new logo" sales which include a paid CPaaS subscription and exceed the minimum eligibility requirement of \$15,000 in signed monthly revenue guarantees.
- 3) The top international-based partner with the highest cumulative "committed revenue" from "new logo" sales which include a paid CPaaS subscription and exceed a minimum eligibility requirement of \$10,000 (U.S. dollars) in signed monthly revenue guarantees.
- 4) The two master agents associated with the two top performing sub agent partners will be eligible for the 2021 President's Club trip.

VIP Iceland Vacation Package

5-day, 4-night stay in Reykjavik Iceland

Airfare and ground transportation for two

Food, beverages, and activities included

One-day, all-attendee excursion

Terms & Conditions

- Contest runs June 1, 2020—May 31, 2021.
- The top three partner prizes (two sub agent partners and one direct partner) will be awarded to the top direct or sub agent partners who produce the highest aggregate total of new monthly revenue guarantees (MRGs) from "new logo" sales that include a paid CPaaS subscription of Starter, Professional, or Enterprise. A minimum of \$15,000 in cumulative new logo monthly revenue guarantee contracts signed during contest period or \$180,000 in annual revenue guarantees (ARGs) contracts must be sold to be eligible to win.
- The top partner prize (one international-based partner) will be awarded to the top international-based partner who produces the highest aggregate total of new monthly revenue guarantees (MRGs) from "new logo" sales including a paid CPaaS subscription of Starter, Professional, or Enterprise. A minimum of \$10,000 (U.S. dollars) in cumulative new logo monthly revenue guarantee contracts signed during contest period or \$120,000 in annual revenue guarantees (ARGs) contracts must be sold to be eligible to win.
- The two Master Agent prizes will be awarded to the Master Agents who placed the sales on behalf of the winning sub agent partners. Master Agents must be a Platinum or Diamond partner tier with IntelPeer to qualify.
- Prize includes one hotel room accommodation for four nights at a Reykjavik, Iceland hotel, round-trip airfare for two, airport transfers, one day all-attendee excursion and food and beverages, to be held in September 2021.
- Customer MSA including the Minimum Revenue Guarantee attachment and accompanying solution summary must be executed no later than May 31, 2021 to qualify.
- Promotion winners will be announced in June 2021 and will be notified via email.
- Eligible sales include a paid subscription of Atmosphere® CPaaS Starter, Professional, or Enterprise.
- Existing accounts do not qualify. Must be a new order from a new logo customer.
- IntelPeer reserves the right to verify that all orders conform to the intent and guidelines of this promotion and awards are entirely at the discretion of IntelPeer.
- IntelPeer has the right to clarify the promotion at any time which can include modifying eligible products and time periods.